

Optimize supplier relationships for improved supply chain resiliency

esm SUPPLIER



Collaborate more effectively with suppliers to drive new efficiencies and improve supplier engagement.

Supplier communities matter. That assumption was tested in 2020 as higher education procurement professionals turned to their supplier networks for help, insight, and resources.

In a year when the coronavirus pandemic has unsettled the financial stability of so many colleges and universities, institutions with strong supplier partnerships fared better.

At ESM, we deliver tools and technology to help you identify, engage, and develop a supplier network aligned with your sourcing priorities. At a time when every transaction needs to be a strategic one, we are helping institutions like yours build a more engaged and committed supplier community.

ESM Supplier: Optimizing Supplier Relationships

Manage your supplier community more intelligently with self-service onboarding and data management tools that help you improve relationships, manage compliance, and mitigate risk.

Convenience

Streamline onboarding with self-service capabilities.

Community

Collaborate more successfully with your suppliers to deliver superior service to every stakeholder.

Intelligence

Capture, monitor, and manage supplier data for a single view of compliance and risk.

Mission

Align suppliers with institutional values and processes.



Onboard suppliers more efficiently through a convenient Supplier Portal

Gather the information your institution needs to invite, approve, and activate suppliers more effectively. Configurable forms allow you to require the information you need to vet suppliers according to institutional policies. Easily manage approvals by automatically routing information to the appropriate parties.



Manage the supplier lifecycle with more insight to mitigate risk

Ensure the accuracy, completeness, and reliability of your supplier data to reduce the risk of fraud and ensure more efficient processing of procurement and payment transactions. Monitor supplier-submitted banking information, expiration dates for certifications, and other supplier-provided documentation. Automatically alert suppliers when updates are needed on critical documents. Suppliers who are out of compliance can be blocked from doing business with the institution.



Improve collaboration and engagement

Align suppliers more closely to your institutional processes to improve collaboration and help every supplier deliver more value. With ESM Supplier, you can gather supplier information—from business classifications to diversity attributes—to improve supplier relations, build a more diverse supplier network, and ensure predictable, high-quality service.



Connect stakeholders across your institution with the supplier data they need

Deliver consistent supplier master data to stakeholders across your institution without having to support multiple integrations. Assure that finance, procurement, and receiving have the data they need to improve collaboration and decision making.

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Contact ESM to learn more about how ESM Supplier can help your institution connect people to the resources they need to power education.

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